

TECHNICAL

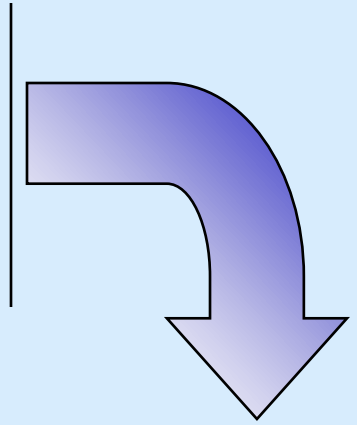
FORUM

8-9 November 2006
Rome, Holiday Inn

“Significant innovations that will improve vending.”

Historic Vending & Evolution

- Mechanical Machines
- Mechanical Acceptors
- Vast Array of Proprietary Interfaces
- Low Security



- Electronic payment systems
 - Acceptors
 - Totalisers
 - Change Givers
- Improved reliability
- Closed site Cashless



Current Position

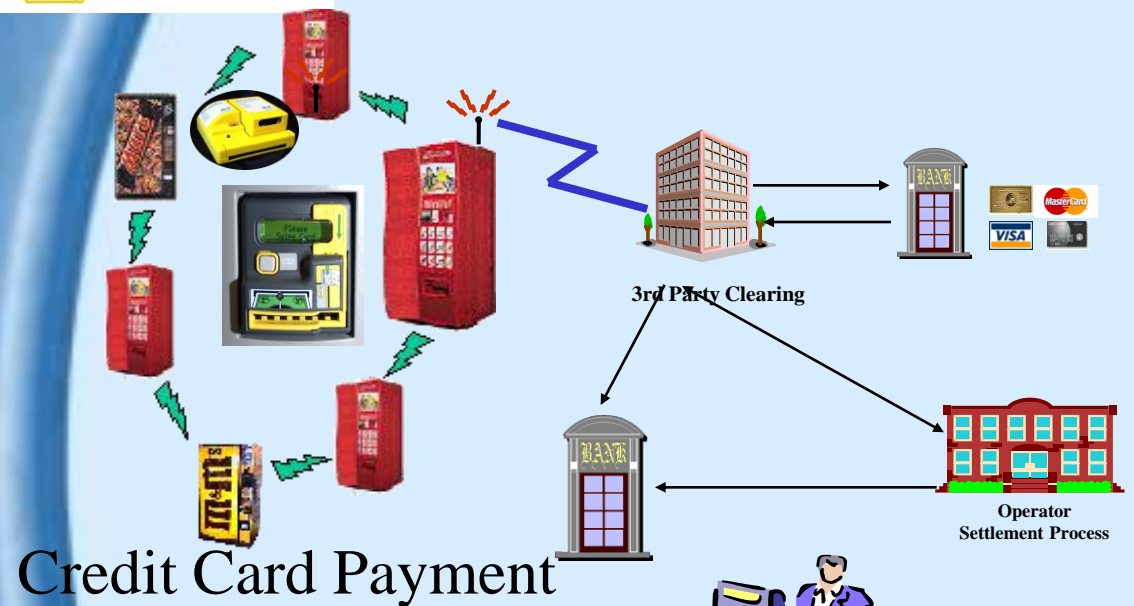
- Serial Std Interfaces
- Intelligent payment systems with accurate cash measuring
- Cashless Payment systems Contactless/Chip
- Electronic audit features to control stock and cash



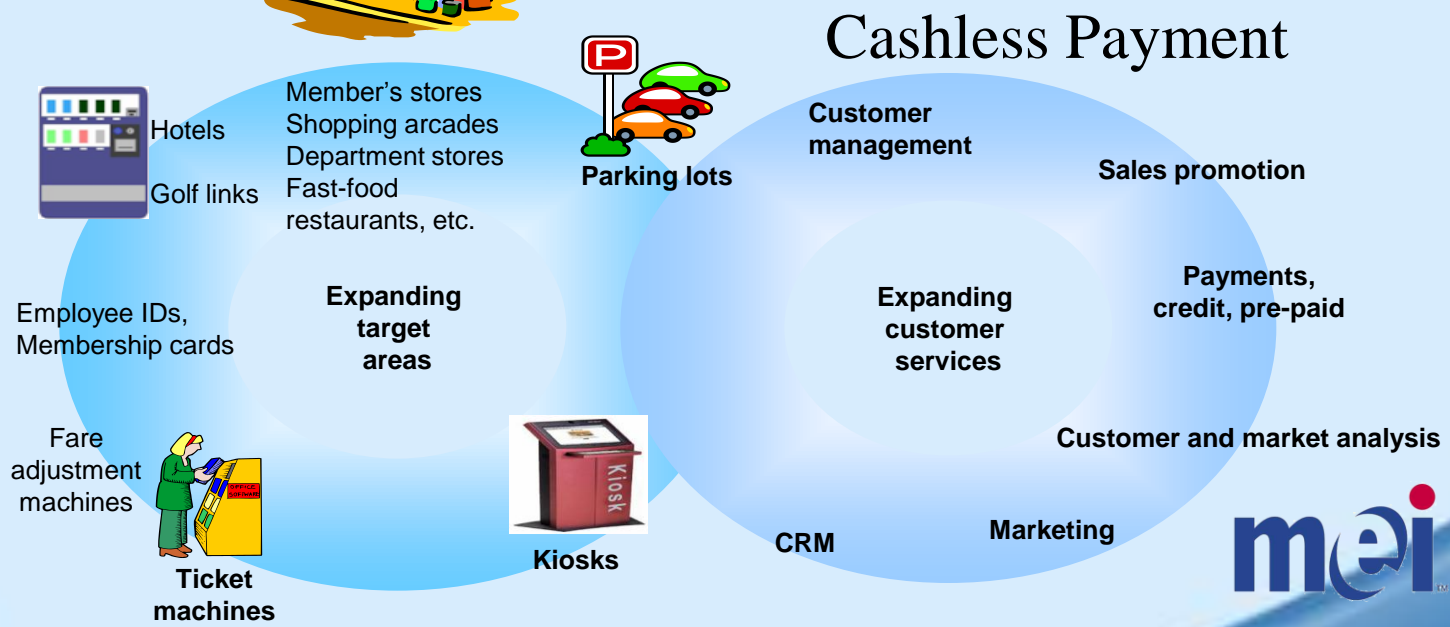
Looking forward innovation needs to provide

- Faster and more accurate data collection
 - Maintenance
 - Stock Control/Cash Control
 - Effective Resources
- Easier integration to higher technology systems
- Integration into a range of Payment Systems

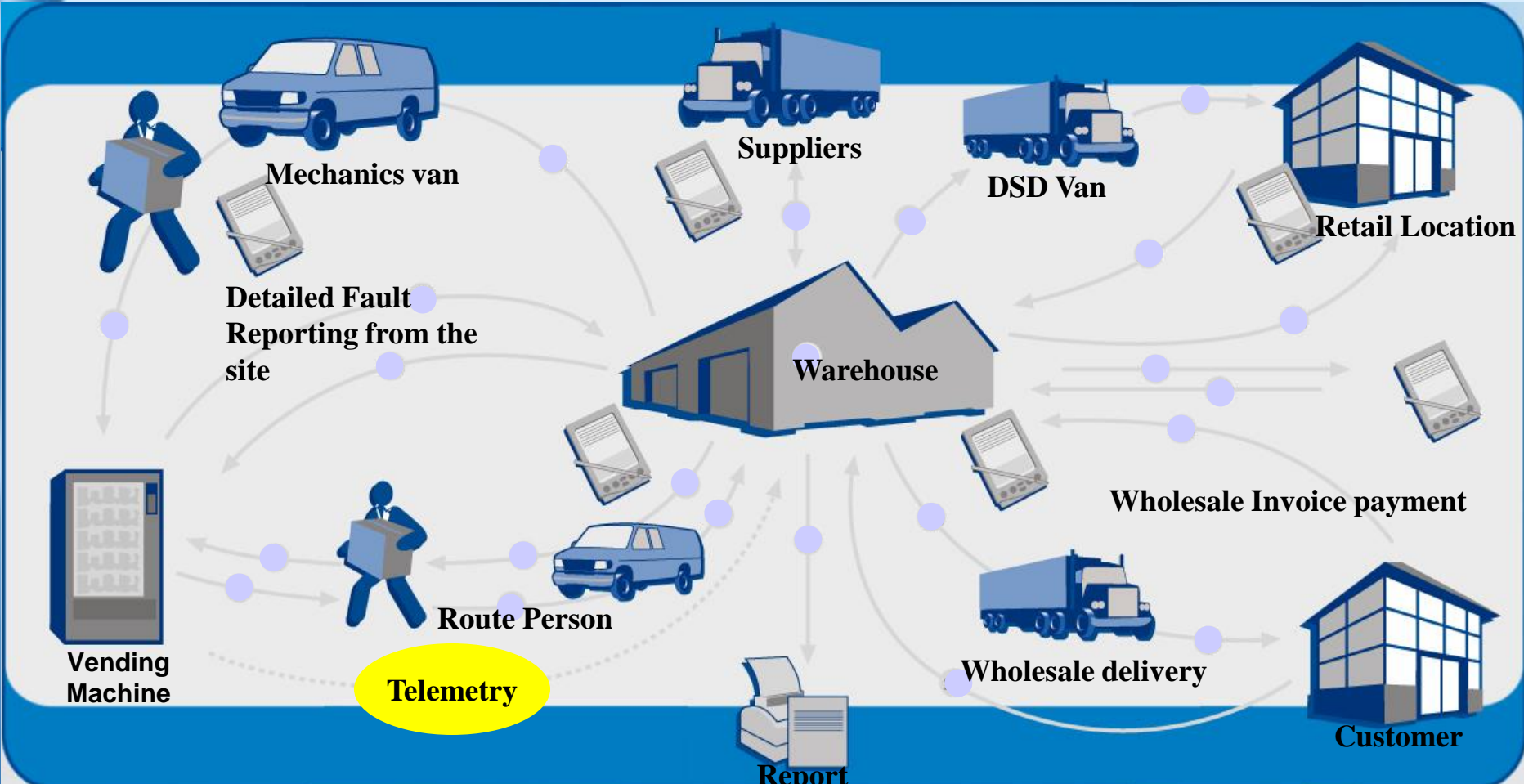
Flexible integration



Mobile Phone Payment



Broader Integration





Driving Innovation

- Current proprietary Industry standards as they stand are limiting Innovation
- Complimentary other industry standards which can leverage vending growth by allowing faster and broader innovation



Complimentary Innovation

- Cash Payments are Growing and will continue to grow
- Innovation and investment needs to continue in Cash payments along with incremental payment methods



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Q&A

How does the industry evolve it's current protocols and drive more radical integration with other industry standards ?



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